FIBRESPEED

NEWSLETTER/NEWYDDION October/Hydref 2009

ANCHOR COMPUTER SYSTEMS IS THE HOST WITH THE MOST!

Anchor Computer Systems celebrated its 30th birthday by connecting to the FibreSpeed fibre-optic network.

The Parc Menai company will use the extra speed, capacity and reliability FibreSpeed provides to focus on hosting its financial software systems, rather than delivering them to the customers' premises.

Adjacent businesses can also "piggy-back" on Anchor's connection, so they too can benefit from dedicated network services.

FibreSpeed provides users with faster, always-on internet and large bandwidth, and makes data transfer faster and more efficient. It connects business parks and other areas of North Wales to the UK's fibre-optic backbone in Manchester.

Anchor, which employs 18, develops and supplies systems for finance companies, banks and vehicle fleet managers to help them manage credit instalment plans like loans, leases, mortgages and contract hire.

Andy Pogson, Operations Manager for Anchor Computer Systems, said FibreSpeed gave them double the internet speed and bandwidth and was less expensive than leasing a line.

"With the leased line we had 5 megabit speed but FibreSpeed gives us 10, and we can always increase this if needs be," he said.

"It allows us to work towards our aim, which is to increase the number of customers using the hosting option. This gives us a recurring revenue stream and there are benefits for the customer too, such as automatic data back-up."

FibreSpeed sales manager Richard Forde-Johnston said any North Wales businesses which offered computer-based products and services could use the network to host applications on behalf of customers.

He said: "Anchor Computer Systems immediately recognised the benefits FibreSpeed can bring to their business and we're very pleased to have them on board."

Carrier Wales carried out the network connection.

ANCHOR COMPUTER SYSTEMS YW'R GWESTEIWR GORAU!

Mae Anchor Computer Systems yn dathlu'i ben-blwydd yn 30 oed drwy gysylltu â rhwydwaith ffibr optig FibreSpeed.

Bydd y cwmni ym Mharc Menai'n defnyddio'r cyflymder, y gallu a'r dibynadwyedd ychwanegol a geir gan FibreSpeed i ganolbwyntio ar westeia'i systemau meddalwedd ariannol, yn hytrach na'u dosbarthu i swyddfeydd ei gwsmeriaid.

Gall busnesau gerllaw hefyd 'neidio ar gefn' cysylltiad Anchor er mwyn iddynt hefyd elwa o wasanaethau rhwydwaith dynodedig.

Mae FibreSpeed yn rhoi gwasanaeth rhyngrwyd parhaus a chyflymach gyda lled band ehangach a fydd yn ei gwneud yn haws ac yn gyflymach i ddefnyddwyr drosglwyddo data. Mae'n cysylltu parciau busnes ac ardaloedd eraill ledled Gogledd Cymru ag asgwrn cefn optig ffibr y DU ym Manceinion.

Mae Anchor, sy'n cyflogi 18, yn datblygu ac yn cyflenwi systemau ar gyfer cwmnïau ariannol, banciau a rheolwyr fflyd cerbydau i'w helpu i reoli cynlluniau rhandal credyd megis benthyciadau, prydlesau, morgeisi a chytundebau llogi.

Dywed Andy Pogson, Rheolwr Gweithrediadau Anchor Computer System fod FibreSpeed wedi rhoi cysylltiad rhyngrwyd gyda dwbl y cyflymder a lled band a hynny'n rhatach na phrydlesu llinell.

"Cyflymder 5 megabit oedd gan y llinell wedi'i phrydlesu ond mae FibreSpeed yn rhoi 10 megabit i ni a gallwn wastad ei gynyddu petai raid" meddai.

"Mae'n ein galluogi i weithio at ein nod, sef cynyddu'r nifer o gwsmeriaid sy'n manteisio ar ddewis gwesteia. Mae hynny'n ailadrodd y ffrwd refeniw ac mae'n cwsmeriaid ar eu mantais, megis cadw data wrth gefn yn awtomatig."

Mae rheolwr gwerthiannau FibreSpeed Richard Forde-Johnston yn dweud y gall unrhyw fusnes yng Ngogledd Cymru sy'n cynnig cynnyrch a gwasanaethau cyfrifiadurol ddefnyddio'r rhwydwaith i westeia cymwysiadau ar ran eu cwsmeriaid.

Meddai: "Sylweddolodd Anchor Computer Systems ar unwaith fanteision FibreSpeed i'w busnes ac rydym yn falch iawn eu bod gyda ni."

Carrier Wales wnaeth y cysylltiad â'r rhwydwaith.

NEWS AND EVENTS

FibreSpeed roadshow moves to Deeside

ONE of the biggest industrial parks in Wales is the next venue for a FibreSpeed presentation and meet-the-provider event.

Part of Flintshire Business Week, the free breakfast gathering will take place on Tuesday 6th October from 8am until 11am at The Gateway to Wales Hotel in Deeside. To reserve a space email **fibrespeed@sbarc.net**

FibreSpeed has electronic crime covered

FibreSpeed is sponsoring the e-Crime Summit speaker and sponsors event at the Quay Hotal and Spa in Deganwy on October 20.

This is on the eve of the e-Crime summit conference at Venue Cymru, which FibreSpeed and its service providers are attending and where businesses can learn about how FibreSpeed technology can make IT communications more secure.

To book your place at the free, day-long conference on October 21 visit **www.welshevents.co.uk/event/ecrimesummit09**

NEWYDDION A DIGWYDDIADAU

Sioe Ffordd FibreSpeed yn symud i Lannau Dyfrdwy

Un o'r parciau diwydiannol mwyaf yng Nghymru yw'r lle y cynhelir cyflwyniad a digwyddiad cyfarfod-â'r-darparydd nesaf FibreSpeed.

Yn rhan o Wythnos Fusnes Sir y Fflint, bydd cyfle i ymgynull i gael brecwast am ddim ddydd Mawrth 6 Hydref o 8am hyd at 11am yng Ngwesty'r Gateway to Wales yng Nglannau Dyfrdwy. I archebu lle e-bostiwch **fibrespeed@sbarc.net**

FibreSpeed yn noddi rhwystro trosedd electronig

Mae FibreSpeed yn noddi digwyddiad siaradwr a noddwyr yn Uwchgynhadledd e-Drosedd yn y Quay Hotel a Spa yn Neganwy ar 20 Hydref.

Cynhelir hyn noson cyn yr Uwchgynhadledd e-Drosedd yn Venue Cymru, lle bydd FibreSpeed a'i ddarparwyr gwasanaeth yn bresennol a ble y bydd busnesau'n gallu dysgu sut y gall technoleg FibreSpeed wneud eu cysylltiadau TG yn fwy diogel.

I archebu'ch lle yn y gynhadledd undydd am ddim ar 21 Hydref ymwelwch â **www.welshevents.co.uk/event/ecrimesummit09**

MAJOR PACKAGING FIRM SWITCHED-ON TO FIBRESPEED

WHEN a global force in flexible packaging invests in a new £20m, 8.5-acre super site on Deeside, it needs an IT communications service to match.

That's why Excelsior Technologies had no hesitation in turning to FibreSpeed to replace an existing copper-based connection that previously served the site.

Excelsior, whose packaging solutions are sold to customers around the world, now has 10-megabit download and 10-megabit upload speeds, five times faster than before, and fully upgradable.

This greater speed and bandwidth is especially important for its in-house graphic design operation, helping them to reliably and rapidly send and receive large files.

FibreSpeed's in-built resilience will mean that the connection is more reliable, leading to less down time and better productivity.

Thanks to the greater bandwidth and future capacity additional cost-effective services can be added to it, such as voice over internet telephone – a service Excelsior, with its 200 workers on site, is already looking at.

Alan Tunna, Finance Director for Excelsior Technologies, said: "We needed a future-proof internet connection to match our new facilities in Deeside.

The FibreSpeed network has given us exactly that. I now believe we have a cost effective network with extra benefits that would not have been achievable had we stayed with a copper-based connection."

The connection work was carried out by Vaioni Group.

CWMNI PECYNNU MAWR YN CYCHWYN GYDA FIBRESPEED

Pan fo cwmni byd eang mewn pecynnu hyblyg yn buddsoddi £20 miliwn mewn safle newydd, wych 8.5 erw ar Lannau Dyfrdwy, mae hefyd angen gwasanaeth cysylltiadau TG i gyd-fynd.

Dyna pam nad oedd gan Excelsior Technologies unrhyw amheuaeth wrth droi at FibreSpeed yn lle dibynnu ar y cysylltiad copr a oedd wedi gwasanaethu'r safle o'r blaen.

Erbyn hyn mae gan Excelsior, sy'n gwerthu deunydd pacio i gwsmeriaid dros y byd, gyflymder llawr lwytho a llwytho fyny 10 megabit, pum gwaith cyflymach nag o'r blaen a gellir ei uwchraddio hyd yn oed ymhellach.

Mae'r cyflymder a'r lled band ehangach yn arbennig o bwysig ar gyfer ei waith dylunio graffig mewnol, ac yn eu helpu i anfon a derbyn ffeiliau mawr yn ddibynadwy ac yn gyflym.

Golyga gwydnwch cynhenid FibreSpeed fod y cysylltiad yn fwy dibynadwy ac yn gwella cynhyrchedd.

Diolch i'r lled band ehangach a'i gadernid at y dyfodol mae'n bosibl ychwanegu gwasanaethau cost effeithiol megis ffôn llais dros y rhyngrwyd – gwasanaeth y mae Excelsior, gyda'i weithlu o 200 ar safle, eisoes yn ei ystyried.

Meddai Alan Tunna, Cyfarwyddwr Cyllid Excelsior Technologies: "Rydym angen cysylltiad rhyngrwyd a fydd yn parhau'n gyfoes am amser maith i gyd-fynd â'n hadnoddau newydd yng Nglannau Dyfrdwy.

"Dyna'n union yr hyn y mae rhwydwaith FibreSpeed wedi'i roi i ni. Mae'n costio tua'r un pris â phetaen ni wedi aros gyda'r cysylltiad copr, ond o ystyried manteision ychwanegol FibreSpeed, ni fu'r gost erioed yn ffactor mewn gwirionedd."

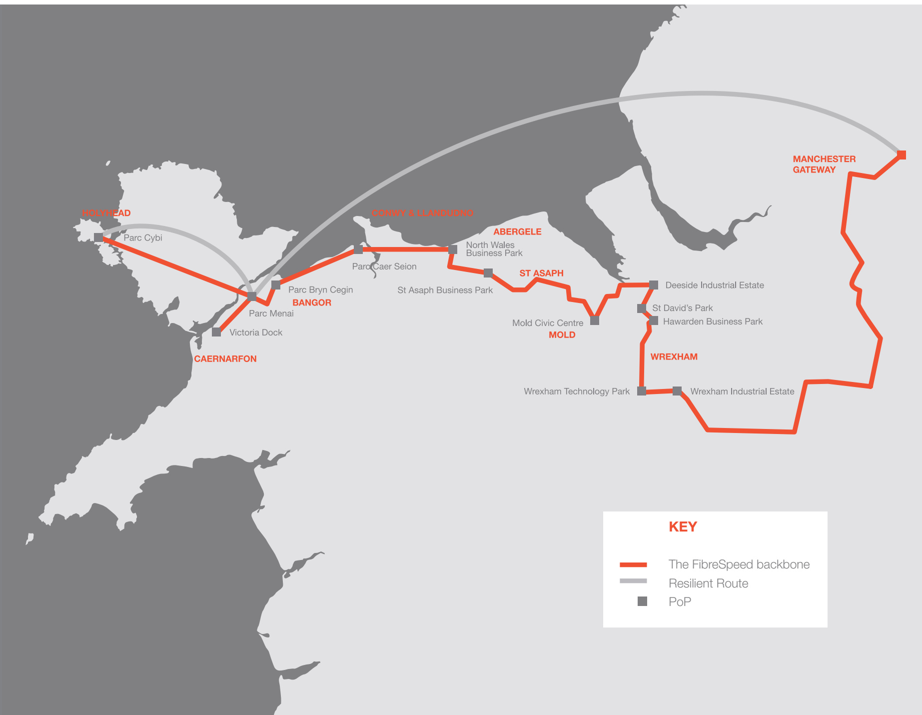
Gwnaed y gwaith cysylltu gan Vaioni Group.

Where to find out more...

Visit **www.fibrespeed.co.uk** for more information. From there you can find service providers who can connect you and get you up and running.

Alternatively, email **enquiries@fibrespeed.co.uk** or call **0844 225 2190**

Lle i ganfod rhagor...

Am fwy o wybodaeth, ymwelwch â **www.fibrespeed.co.uk** Yno gallwch ganfod darparwyr gwasanaeth sy'n gallu eich cysylltu â'ch rhoi ar ben y ffordd.

Neu ebostiwch **enquiries@fibrespeed.co.uk** neu ffonio **0844 225 2190**