

NO HARDWARE NECESSARY!

A North Wales firm has developed an innovative use of the FibreSpeed network that reduces the need for businesses to buy expensive IT hardware.

Integratek is using one of FibreSpeed's connection points as a secure data hosting centre where businesses can store their files, data and software.

By managing a business's IT equipment and its data hosting facility, Integratek claims organisations can save thousands of pounds a year compared to buying, installing and maintaining their own expensive hardware.

FibreSpeed's Business Development Manager Richard Forde-Johnston said: "It's great to see companies like Integratek using FibreSpeed in innovative ways to create services that will help many more businesses in North Wales become more competitive.

"We are seeing a wide range of retail services being offered by FibreSpeed Service Providers, showing how FibreSpeed will transform business in North Wales and deliver a competitive retail market and business innovation.

"It's a great boost to the local economy at such a crucial time given the current economic climate."



Chris Johnson, WAG

OPTICAL FIBRE AT TECHNIUM OPTIC!

There may be no more fitting place to promote FibreSpeed's optical fibre technology than at the opto-electronics centre in St Asaph.

FibreSpeed representatives, service providers and businesses met at Technium OpTIC to find out more about the network and the advantages of connecting.

Jan Ross, director of professional indexing service Merral-Ross, was among the business people attending the event.

She said: "I knew about FibreSpeed but the presentation really helped. Richard is a very good speaker and explains it so you can understand it from a business point of view."

- The next presentation is at Conwy Business Centre in Llandudno Junction on Thursday May 21 from 10am to 2pm. Email fibrespeed@sbarc.net for further information or to register your interest.

DOES DIM ANGEN CALEDWEDD!

Mae cwmni o ogledd Cymru wedi datblygu defnydd arloesol o rwydwaith FibreSpeed sy'n golygu nad oes raid i fusnesau wario cymaint ar galedwedd TG drud.

Mae Integratek yn defnyddio un o bwyntiau cyswllt FibreSpeed fel canolfan westeia data ddiogel lle y gall busnesau gadw eu ffeiliau, data a'u meddalwedd.

Drwy reoli cyfarpar TG busnesau a gwesteia data, mae Integratek yn honni y gall sefydliadau arbed miloedd o bunnoedd y flwyddyn o gymharu â phrynu, gosod a chynnal eu caledwedd drudfawr eu hunain.

Meddai Rheolwr Datblygu Busnes FibreSpeed, Richard Forde-Johnston: "Mae'n wych gweld cwmnïau megis Integratek yn defnyddio FibreSpeed mewn ffordd arloesol i greu gwasanaethau a fydd o gymorth i lawer rhagor o fusnesau yng ngogledd Cymru ddod yn fwy cystadleuol.

"Rydym yn gweld amrywiaeth eang o wasanaethau mân-werthu yn cael eu cynnig gan Ddarparwyr Gwasanaeth FibreSpeed sy'n dangos sut y bydd FibreSpeed yn trawsnewid busnesau yng ngogledd Cymru ac yn arwain at farchnad fân-werthu gystadleuol ac arloesi mewn busnes.

"Mae'n hwb enfawr i'r economi leol ar adeg mor dyngedfennol yn yr hinsawdd economaidd bresennol".

FIBRESPEED YM MHENARLÂG – BELUGA YN Y CYSGOD

Ni allai unlle fod yn fwy addas i hyrwyddo technoleg ffibr opteg FibreSpeed na'r canolfan opto- electroneg yn Llanelwly.

Bu cynrychiolwyr FibreSpeed, darparwyr gwasanaeth a busnesau'n cyfarfod yn Technium OpTIC i ganfod rhagor am y rhwydwaith a'r manteision o gysylltu.

Roedd Jan Ross, cyfarwyddwr gwasanaeth mynegai proffesiynol Merral-Ross ymysg y bobl fusnes yn bresennol yn y digwyddiad.

Meddai: "Roeddwn yn gwybod am FibreSpeed ond roedd y cyflwyniad o gymorth mawr. Mae Richard yn siaradwr da iawn ac yn egluro mewn ffordd rydych yn gallu ei ddeall o safbwynt busnes."

- Bydd y cyflwyniad nesaf yng Nghanolfan Busnes Conwy yng Nghyffordd Llandudno ddydd Iau 21 Mai o 10am i 2pm. E-bostiwch fibrespeed@sbarc.net am wybodaeth bellach neu i gofrestru'ch diddordeb

What can FibreSpeed do for my business?

FibreSpeed connects business parks, industrial estates and other many locations to provide affordable high-speed broadband services. These services can make your business more competitive and more profitable, but most significantly they can help you expand or launch exciting new ventures – what wasn't possible with standard internet could be with FibreSpeed.

What kind of connectivity does your business need? Let us know, and we can help you find a solution that's just right for you. Talk to our Service Provider Partners to develop the right end product for your organisation.

Give us a call today or visit our website to keep up to date with latest developments and register your interest.

Beth all FibreSpeed ei wneud i'm busnes i?

Mae FibreSpeed yn cysylltu parciau busnes, ystadau diwydiannol a sawl man arall drwy ddarparu gwasanaethau band eang hynod gyflym a fforddiadwy. Gall y gwasanaethau hyn wneud eich busnes yn fwy cystadleuol a phroffidiol ond, yn fwyaf arbennig, gall y rhain eich helpu i ymestyn neu lansio mentrau newydd cyffrous - gellid gwneud gyda FibreSpeed yr hyn nad oedd yn bosibl gyda rhyngwyd cyffredin.

Pa fath o gysylltedd y mae eich busnes ei angen? Gadewch i ni wybod a gallwn helpu i ganfod yr ateb sy'n iawn ar eich cyfer chi. Trafodwch gyda'n Partneriaid Darparu Gwasanaeth a datblygu cynnyrch sy'n iawn ar gyfer eich sefydliad chi.

Rhowch alwad i ni heddiw neu ewch i'n gwefan i ganfod y datblygiadau diweddaraf a chofnodi eich diddordeb.



AIS Alan Dutton, Simon Koscinski and Richard Forde-Johnston

SERVICE PROVIDERS FOCUS...

Each issue we focus on one of the growing number of businesses that can help YOU get the most from the FibreSpeed network. This issue: Advanced Information Systems Ltd (AIS)

Vital statistics:

Wrexham-based AIS provides secure, integrated ICT solutions and managed services for enterprises and public sector organisations across the North Wales region and globally.

Why choose AIS?

AIS has the depth of technical and business expertise required to deliver and run complex systems. We have accreditations from world leading ICT vendors including Cisco, Fortinet, HP, IBM, Microsoft & VMware and deliver robust, secure, resilient high speed access and connectivity solutions that adapt to your changing business needs.

Why should my organisation adopt FibreSpeed?

FibreSpeed enables businesses of all sizes to access a wide range of services and connectivity options at lower price points than were previously available in the North Wales region. By partnering with AIS, your organisation will benefit from increased network security, improved operational efficiency and business continuity safeguards, giving you that competitive edge.

Describe a situation where you helped a business using high-speed communications

A specialist aerospace manufacturer based in North Wales needed to improve network security and performance in order to meet the needs of one of their key customers, a global aircraft manufacturing corporation. AIS delivered an improved communications infrastructure running voice, video and data. The client benefited from increased security, resilience and improved productivity as well as improved SLAs on the network. The network provided faster response times for critical business applications giving them the ability to move large CAD files between sites more efficiently.

What about costs?

Every business will have a different technology objective. AIS offers pre-sales technical consultancy to provide network and security consolidation based on industry-best advice. As an example, another client was spending over £44,000 a year on a 2mb Internet connection and managed security service. AIS delivered a superior security solution, a 100Mbps enterprise class Internet service and reduced their operational spend by more than 30%.

Simon Koscinski, Director, Advanced Information Systems Ltd
www.advancedis.co.uk

Y DARPARWYR GWASANAETH...

Bydd pob rhifyn yn canolbwyntio ar y nifer cynyddol o fusnesau sy'n gallu eich helpu CHI i gael y gorau o rwydwaith FibreSpeed. Y rhifyn hwn: Advanced Information Systems Ltd (AIS)

Ystadegau hanfodol:

Mae AIS o Wrecsam yn darparu gwasanaethau TGCh integredig diogel ac wedi'u rheoli ar gyfer mentrau a sefydliadau'r sector cyhoeddus ac draws rhanbarth gogledd Cymru ac yn fyd eang.

Pam dewis AIS?

Mae gan AIS y dyfnder o arbenigedd technegol a busnes sydd ei angen i ddarparu a rhedeg systemau cymhleth. Mae gennym achrediaidau o werthwyr TGCh arweiniol y byd gan gynnwys Cisco, Fortinet, HP, IBM, Microsoft & VMware ac rydym yn darparu mynediad hynod o gyflym cadarn, diogel a gwydn a gwasanaethau cysylltedd sy'n addasu i anghenion cyfnewidiol eich busnes.

Pam y dylai fy sefydliad fabwysiadu FibreSpeed?

Mae FibreSpeed yn galluogi busnesau o bob maint i allu manteisio ar amrywiaeth eang o wasanaethau a dewisiadau cysylltedd yn rhatach nad oedd ar gael o'r blaen yn rhanbarth gogledd Cymru. Wrth bartneru gydag AIS, bydd eich sefydliad yn elwa o fwy o ddiogeldd rhwydwaith, gwell effeithiolrwyd gweithredol ac amddiffyniadau cysondeb busnes, sy'n rhoi'r awch cystadleuol i chi.

Rhowch enghraifft o sut rydych wedi helpu busnesau'n defnyddio cyfathrebu cyflym iawn

Roedd yn rhaid i gynhyrchydd awyrfod arbenigol yng ngogledd Cymru wella diogeldd a pherfformiad ei rwydwaith er mwyn cyfarfod ag anghenion un o'u cwsmeriaid allweddol, cwmni cynhyrchu awyrennau byd-eang. Darparodd AIS seilwaith gwell ar gyfer cysylltiadau yn rhedeg llais, fideo a data. Roedd y cleient yn elwa o fwy o sicrwydd, gwydnwch a gwell cynhyrchedd yn ogystal â gwell Cytundebau Lefel Gwasanaeth ar y rhwydwaith. Gellid ymateb i geisiadau busnes allweddol yn gyflymach ar y rhwydwaith yn ogystal â gallu symud ffeiliau CAD mawr rhwng safleoedd yn fwy effeithiol.

Beth am gostau?

Bydd gan bob busnes amcan technoleg gwahanol. Cyn gwerthu, mae AIS yn cynnig ymgynghoriaeth dechnegol ynghylch chyfnerthiad rhwydwaith a diogeldd yn seiliedig ar gyngor gorau diwydiant. Fel enghraifft, roedd cleient arall yn gwario dros £44,000 y flwyddyn ar gysylltiad Rhyngwyd 2mb a gwasanaeth diogeldd wedi'i reoli. Darparodd AIS gwasanaeth diogeldd gwell, gwasanaeth Rhyngwyd dosbarth menter 100Mbps a gostwng eu gwariant gan fwy na 30%.

Simon Koscinski – Cyfarwyddwr, Advanced Information Systems Ltd
www.advancedis.co.uk

Where to find out more...

Visit www.fibrespeed.co.uk for more information. From there you can find service providers who can connect you and get you up and running.

Alternatively, email enquiries@fibrespeed.co.uk or call **0844 225 2190**.

Lle i ganfod rhagor....

Am fwy o wybodaeth, ymwelwch â www.fibrespeed.co.uk. Yno gallwch ganfod darparwyr gwasanaeth sy'n gallu eich cysylltu â'ch rhoi ar ben y ffordd.

Neu ebostwch enquiries@fibrespeed.co.uk neu ffonio **0844 225 2190**.

Forthcoming events/Digwyddiadau'r dyfodol:

21 May/Mai - Llandudno Junction /Cyffordd Llandudno; **24 June/Mehefin** - Bangor;

8 July/Gorffennaf - Abergele; **10 September/Medi** - Isle of Angelsey/Ynys Môn

For further details and to register visit www.fibrespeed.co.uk/Am ragor o wybodaeth ac i gofrestru ewch i www.fibrespeed.co.uk

